



UKUPC WEBINAR: CIRCULAR
PROCUREMENT OPPORTUNITIES
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What will we cover?

- Introduction to the Circular Economy
- Circular Procurement Strategies
- How to embed circular Procurement
- Circular Procurement Opportunities
- Q&A



Before we start ...
Climate Emergency
Declared







What is Circular Procurement?

Circular procurement sets out an approach to green public procurement which pays special attention to "the purchase of works, goods or services that seek to contribute to the **closed energy and material loops** within supply chains, whilst minimising, and in the best case avoiding, negative environmental impacts and waste creation across the **whole life-cycle**".

Carbon footprint is a widely used measure of the amount of greenhouse gases, such as carbon dioxide, released into the atmosphere as a direct and indirect result of human activities.



Embodied
Carbon



Procurement's role - Circular Procurement Strategies



obtaining raw materials



manufacturing and logistics

Life Cycle Impact



use of products or works and the delivery of services



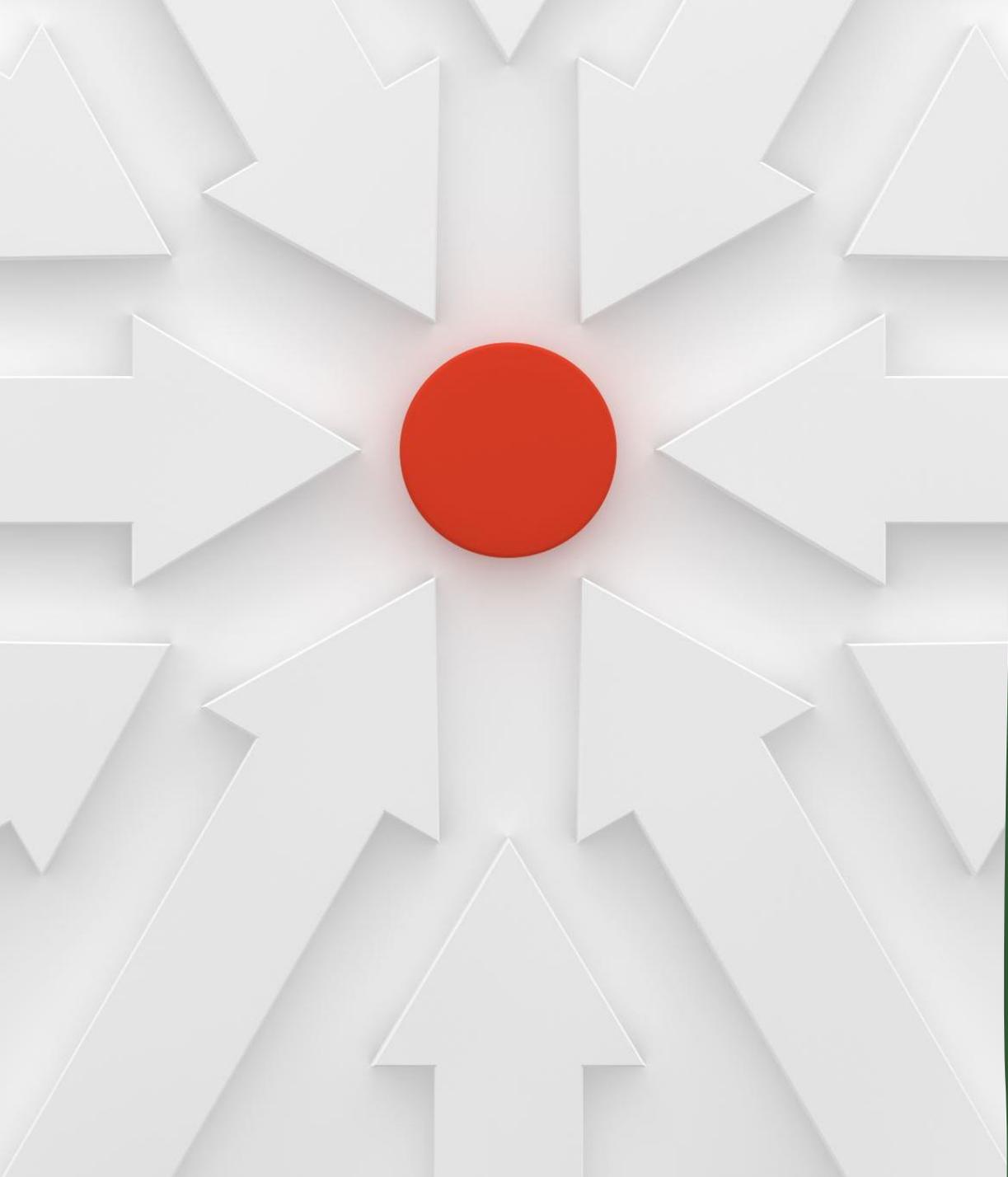
re-use/re-manufacture and final disposal



Circular Strategies



- Circular design
 - Design to disassembly
 - Repairability
- Optimise lifetime and use
 - Re-use
 - Repair
 - Sharing Economy
- Extend lifetime
 - Remanufacture
 - Modularise
 - Take-back
- Product as a service or Leasing
- Resource recovery



How to embed Circular Procurement?

- Embedding circular procurement in policies
- Early stakeholder engagement
- Identify hot spots, opportunities and gaps in the market
- Communicate your sustainability objectives

Embedding in the Tender Process



Rethink the need - do we need to own it, does it need to be brand new, latest spec, owned assets + local repair and service options



SoR - Allow for innovation but require minimum circular capabilities



Early market engagement - Can suppliers offer circular solutions?



Move your procurement standard to circular

<https://www.youtube.com/watch?v=f7P-b0quECY>



<https://www.zerowastescotland.org.uk/circular-economy/circular-procurement>

Benefits of circular procurement

Economic:

- Whole life value
- Cost control and savings
- Planning and forecasting
- Resilient and local supply chains
- Partnerships with suppliers

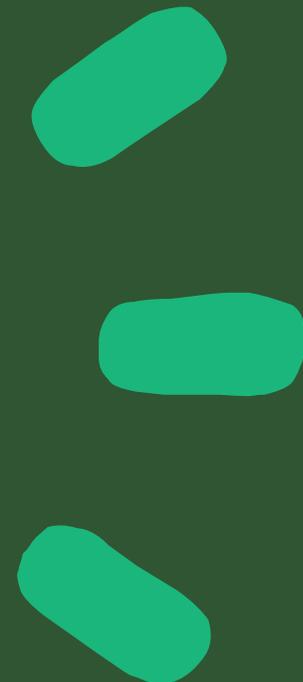
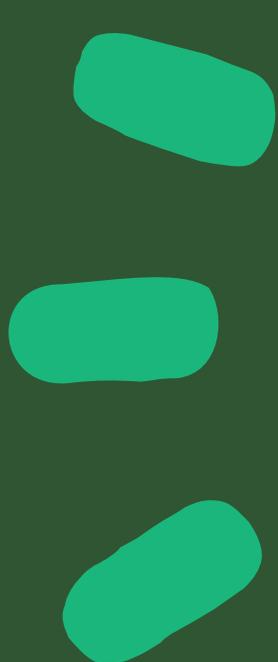
Environmental

- Circulation of materials reducing consumption of materials
- Reduction of waste
- Addressing issues such as deforestation, GHG emissions, water use

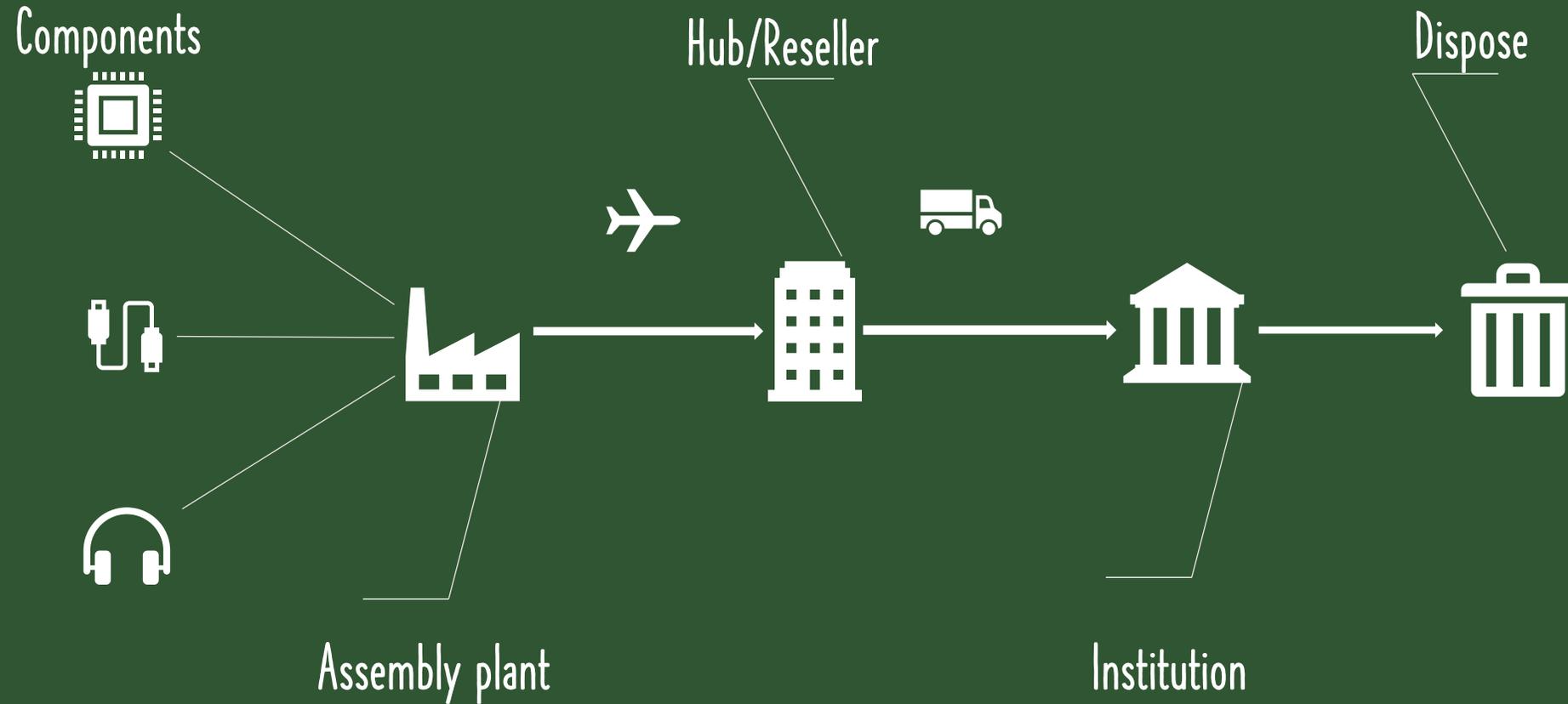
Social:

- Local supply markets
- Inclusive skills and training opportunities
- Third sector and supported businesses

Circular IT



The Supply Chain - Linear



THEN...

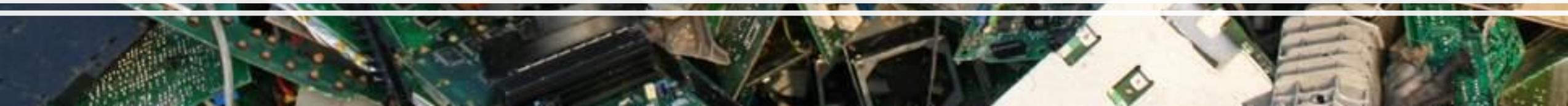


NOW...

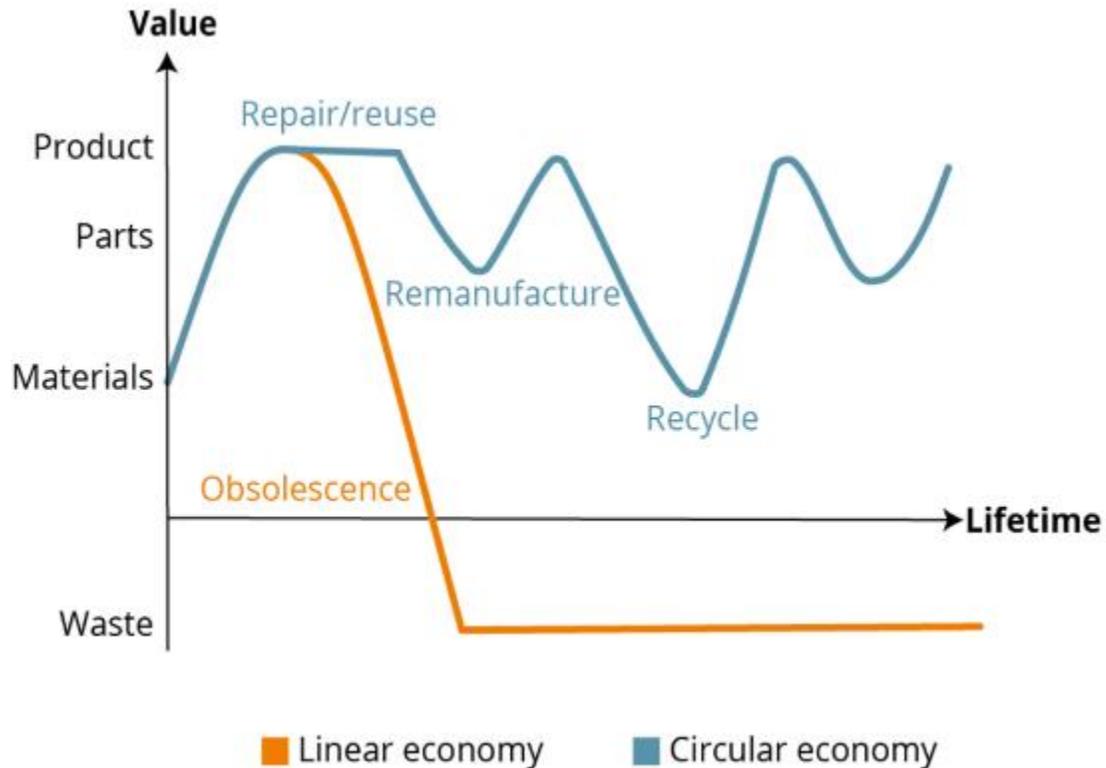




Environmental Issues - eWaste



E-Waste and the Circular Economy



20%

Only 20% of e-waste generated is documented to be collected and recycled.²

€55B

The total value of all raw materials present in e-waste was estimated to be ~55 Billion Euros in 2016.³

Extending useful life and extracting maximum value from devices is a key issue.

Life Cycle Costs



Social impact

Consequences for the local population

- Loss of access to land, water, food and income for local communities
- Conflicts within communities and corruption
- Criminalisation of social leaders and demonstrations
- Human rights violations and (forced) migration



Impact on climate & environment

- Biodiversity loss and destruction of vulnerable ecosystems
- Excessive water use, causing soils and rivers to dry out
- Pollution of water, soil and air with toxic substances and heavy metals
- Large CO₂ emissions



Impact on climate & environment

- Major environmental impact through the design of products that are difficult to repair or recycle and the use of low-quality materials

MINING

SMELTERS

DESIGN



IMPACTS OF THE ICT SUPPLY CHAIN

END OF LIFE

E-WASTE

USE

PRODUCTION



Social impact

Poor working conditions

- Illegal workplaces and dangerous working conditions
- Exposure to toxic substances



Impact on climate & environment

- Air, soil and water pollution caused by uncontrolled processing
- CO₂ emissions (limited)



Social impact

Poor working conditions

- Low wages, long working hours and temporary contracts
- Forced labour and no freedom of association
- Violations of health and safety measures in the workplace
- Exposure of workers to toxic substances



Impact on climate & environment

- Pollution of air, soil and water caused by the use of chemicals
- Large CO₂ emissions

Current Supply Chain Issues

Price Stability

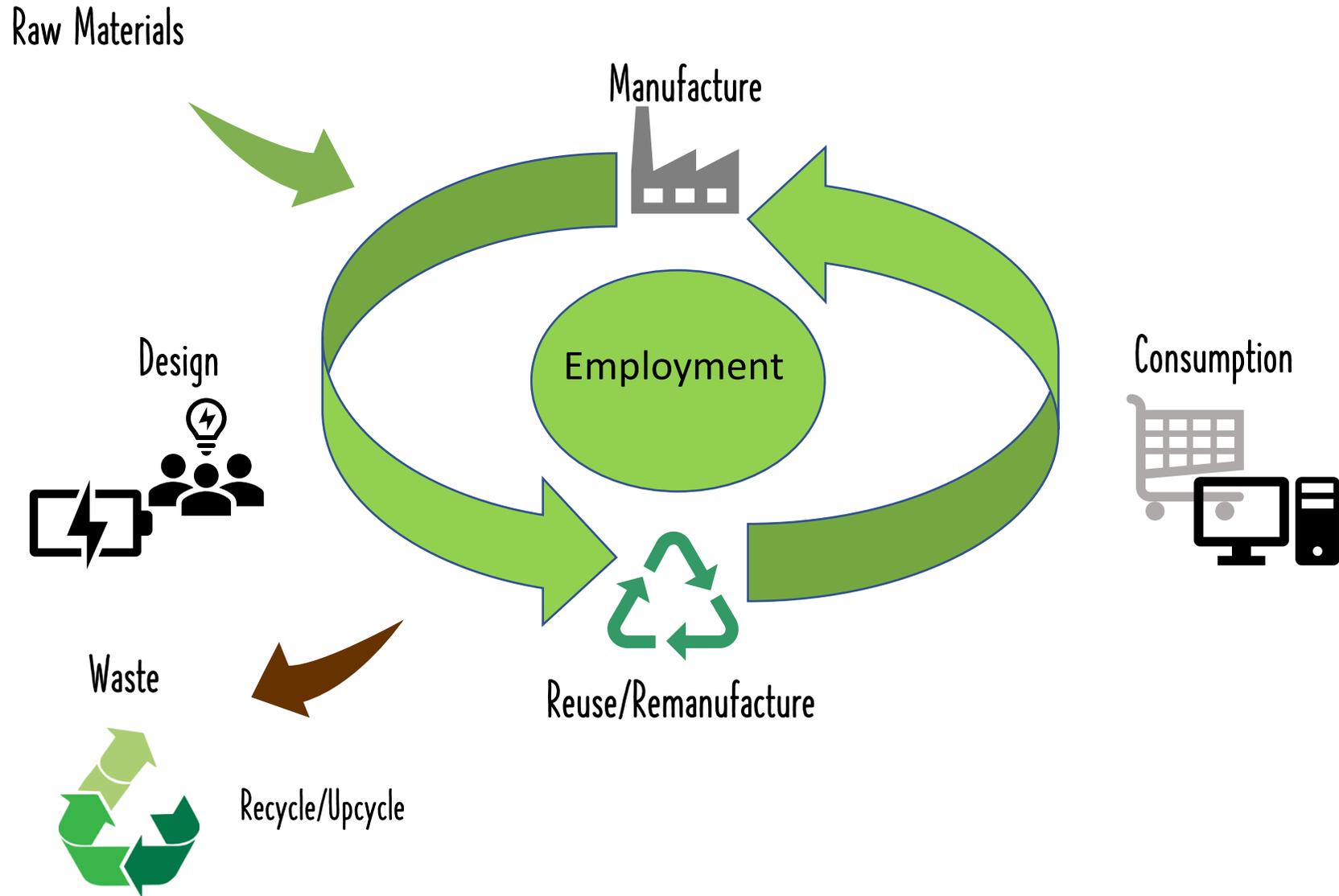
Factory closures

Unprecedented rise in demand

Component shortages

"Chipageddon"

Transition to Circular Economy



Considering relevant actions



Performance & Compliance may be key

does this preclude alternatives including refurbished/ remanufactured devices?



GPP

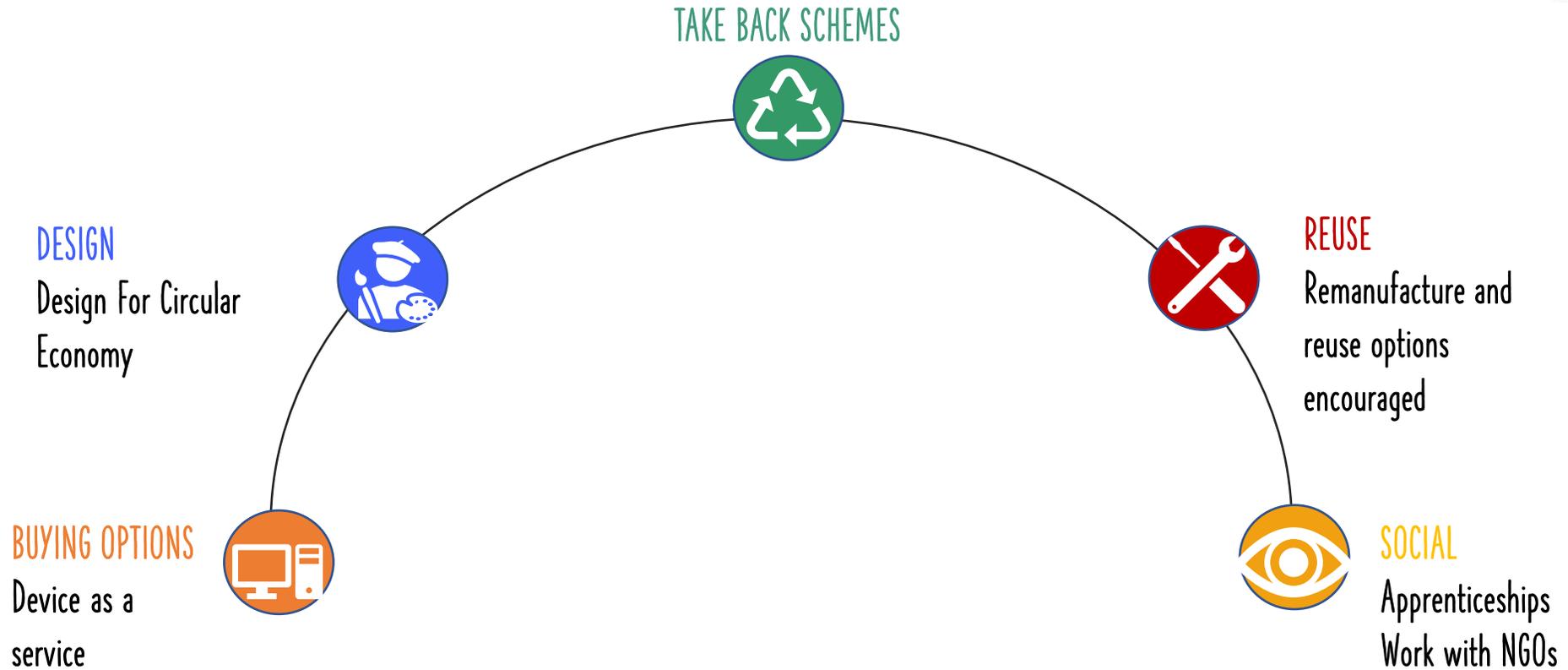




Strategic Options for Transition to Circular Economy

1. Challenge Manufacturers/Supply Base through Procurement
2. IT Recycling
3. Explore Feasibility of a Circular IT Shared Service

Scottish Public Sector Hardware Agreements



The Waste hierarchy

Reduce

Rethink demand specification: what is needed?
Could a product be replaced with a service,
could ownership of this product be shared?

Re-Use

If a product is needed, its use phase
and end-of-life must be considered
(e.g. take-back schemes).

Recycle

If product cannot be re-used, ensuring that
it is made of recyclable materials, and even
better, made from recycled materials.

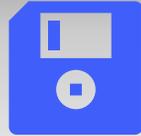
Recover

Can specify design for recovery in tenders,
and procure the recovered products.

IT Recycling Framework Agreements



Collection and treatment of IT hardware and electronics classed as redundant or waste



Processing of hardware Removal of personal data and removal/ destruction of hard drives



Innovative approaches including refurbishment and repair or more efficient recovery process



Ability to obtain rebates for any products sold on for further use by the contractor

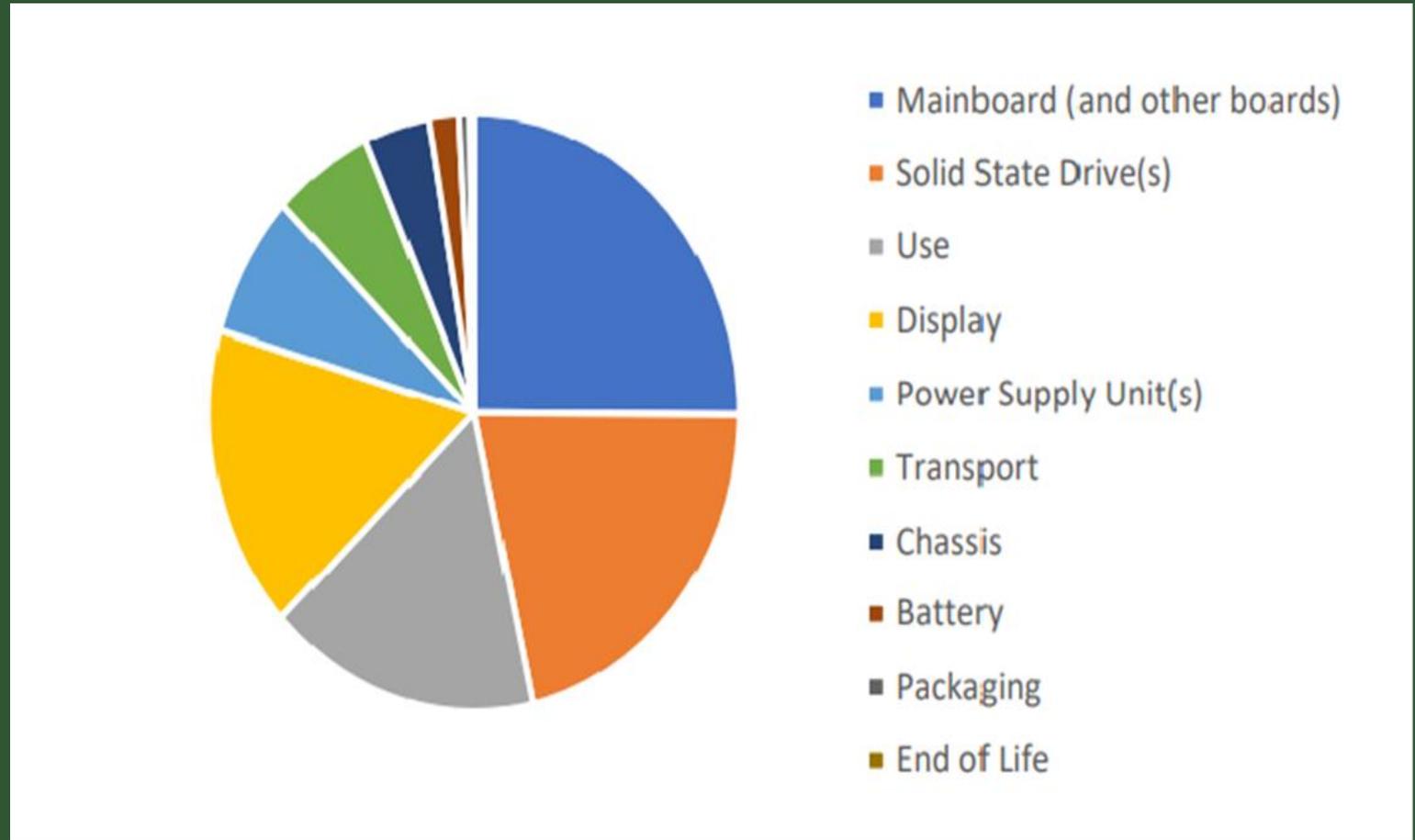


Creation of social benefits and / or circular economy approach

CO2 Emissions for HP Elitebook 840 G8

330 (KG of CO2e) required per new laptop

GHG % Of Total	New
Mainboard	24%
Solid State Drive	20%
Use	15%
Display	20%
Power Supply Units	8%
Transport	5%
Chassis	3%
Battery	2%
Memory	1%
Packaging	1%
EOL	1%
Total	100%



What is revolvit?



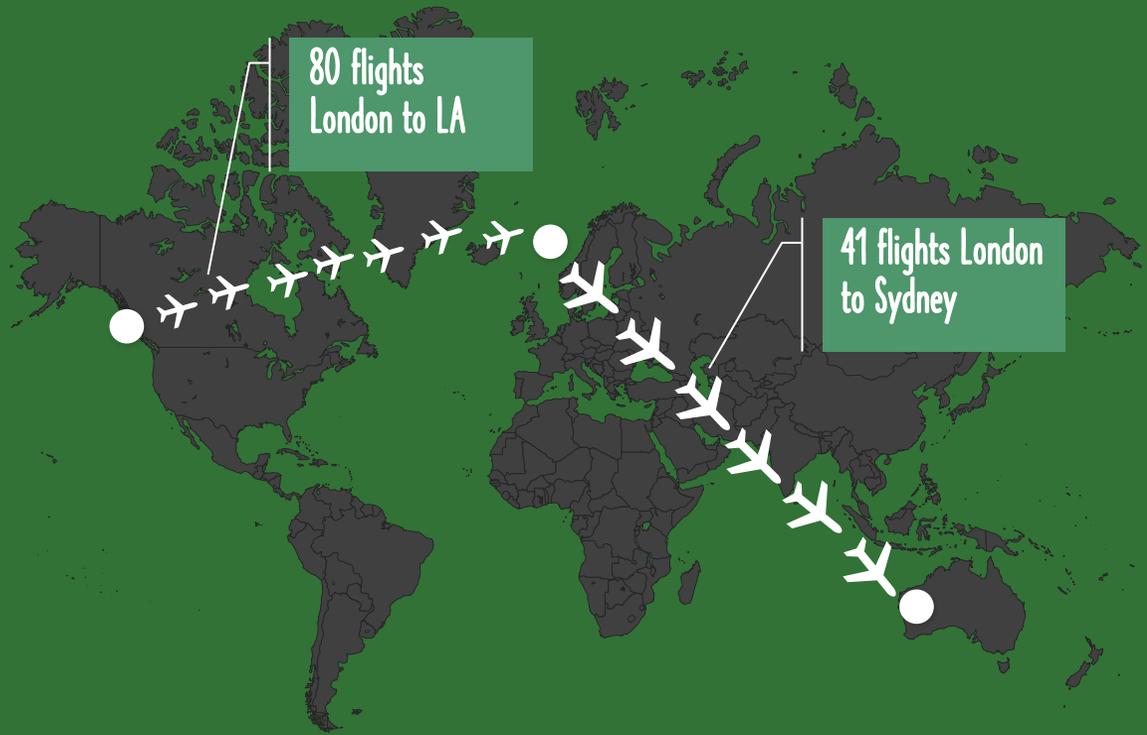
We are a shared services (not for profit) company



Our purpose is to work with our members to offer shared services that reduce our members carbon consumption



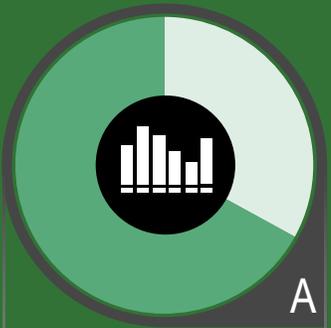
We will work with our members to identify the actual benefits achieved from our services be they environmental, economic or social



Supporting Climate Action

71%

A 71% reduction in CO₂ emissions would be achieved for every device which is remanufactured as opposed to the purchase of a brand new device.



67%
Cost Savings

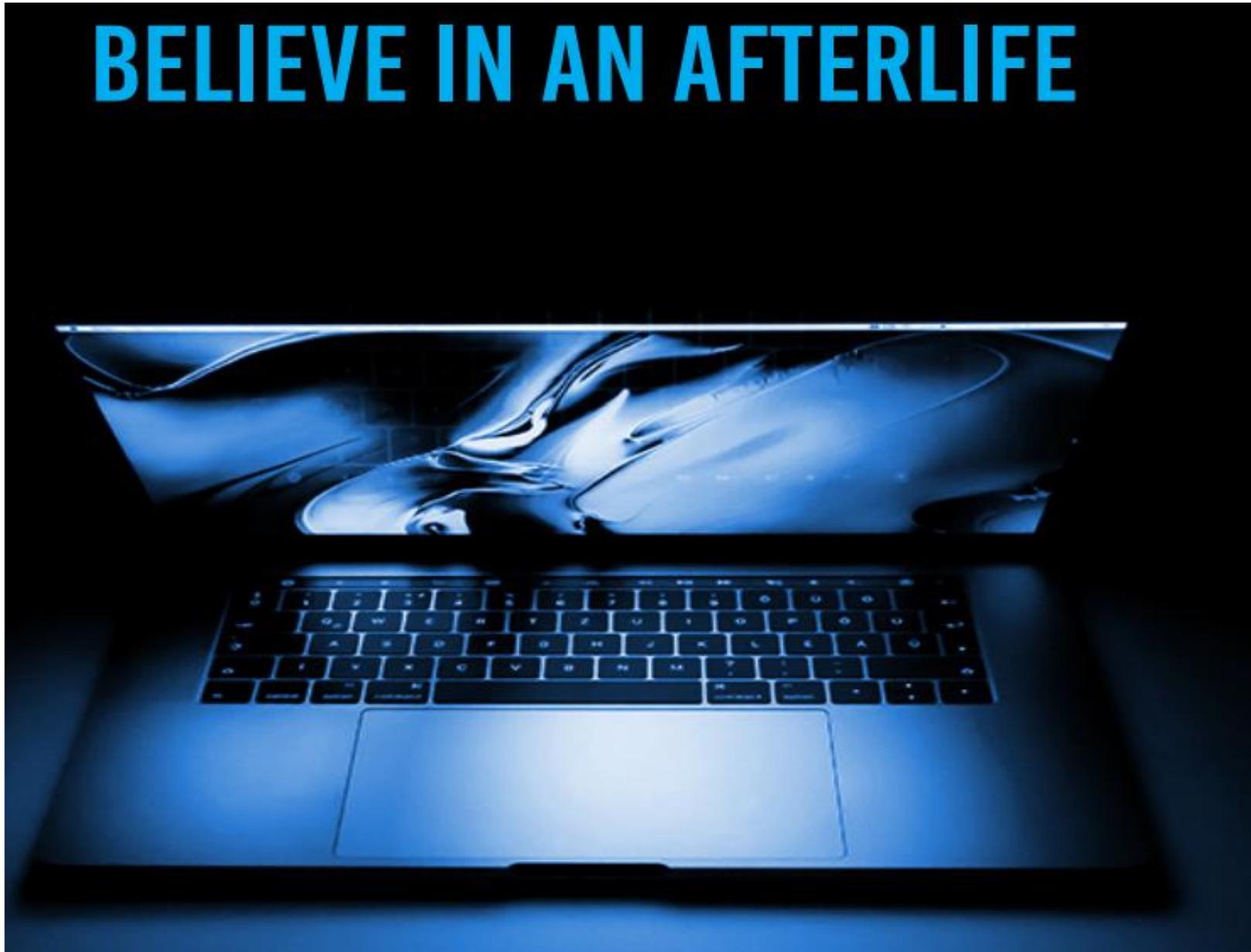


71%
CO₂ Savings



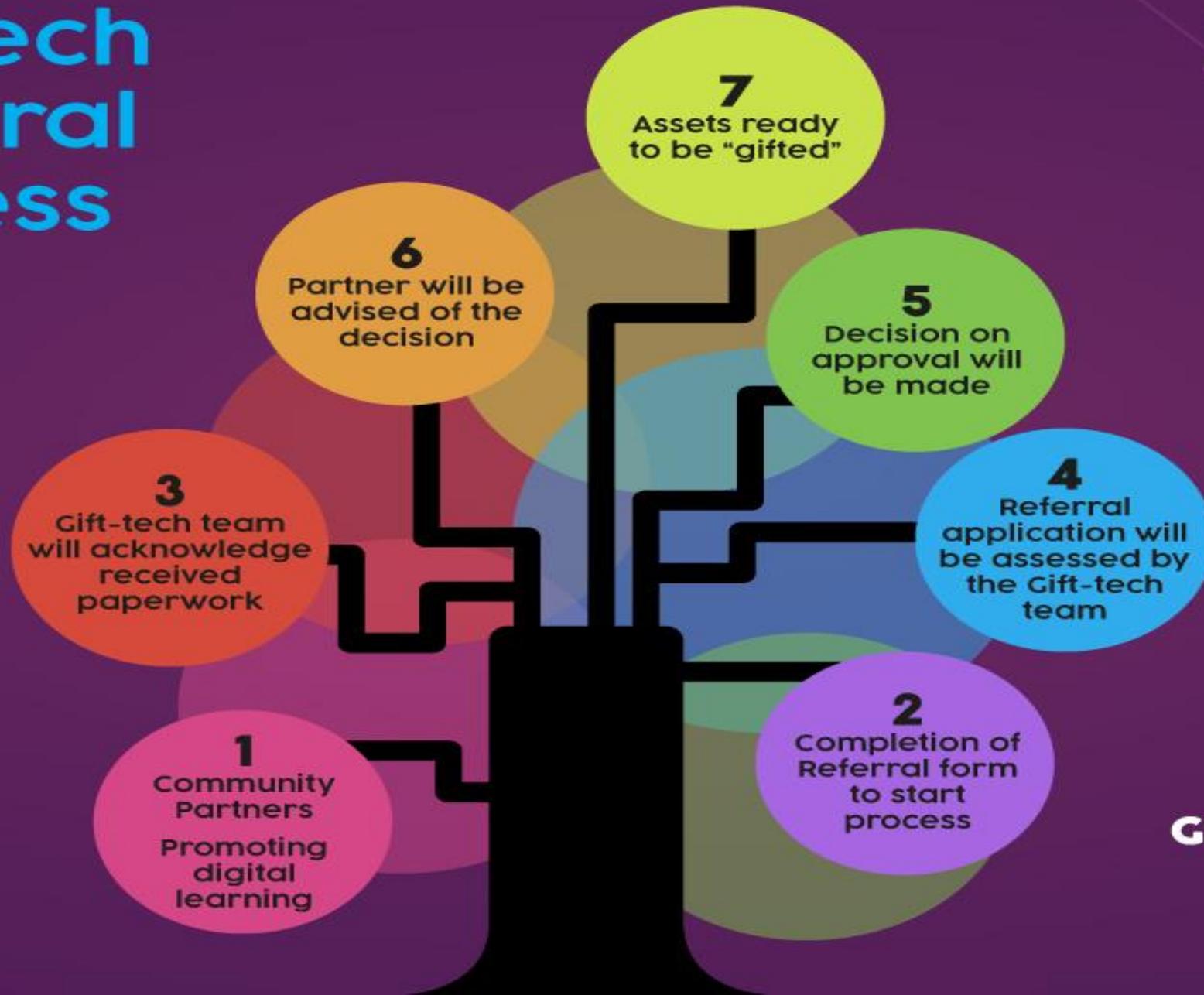
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Jobs Created





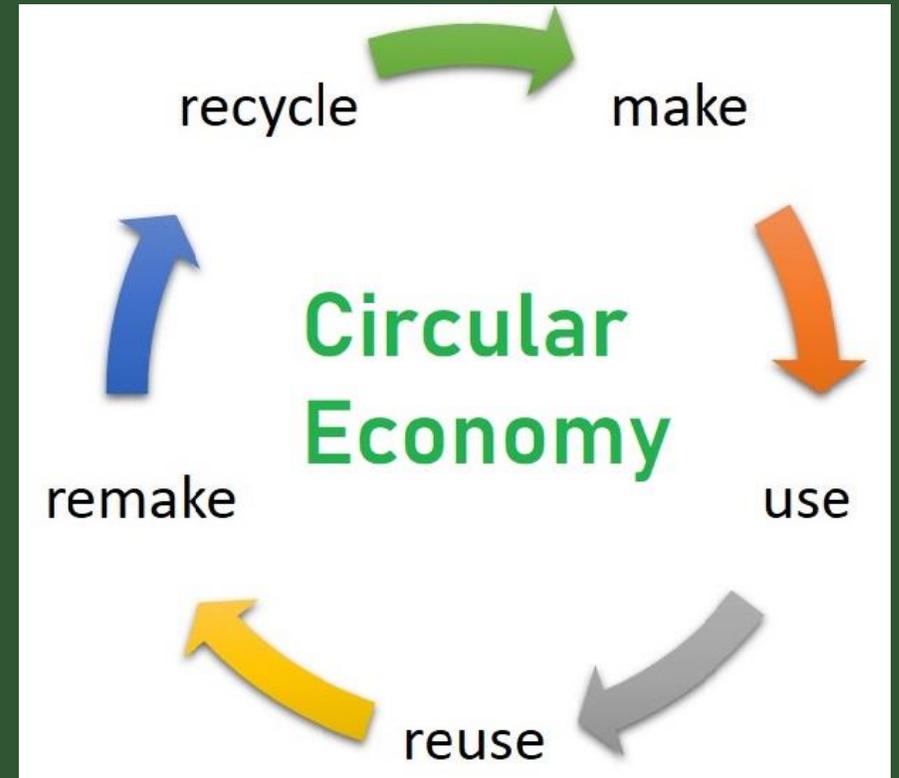
- Non-Profit Shared Service
- Environmental and Social benefits
- CO2 Savings
- Cost Savings
- Free Consultancy

Gift-tech Referral Process Tree

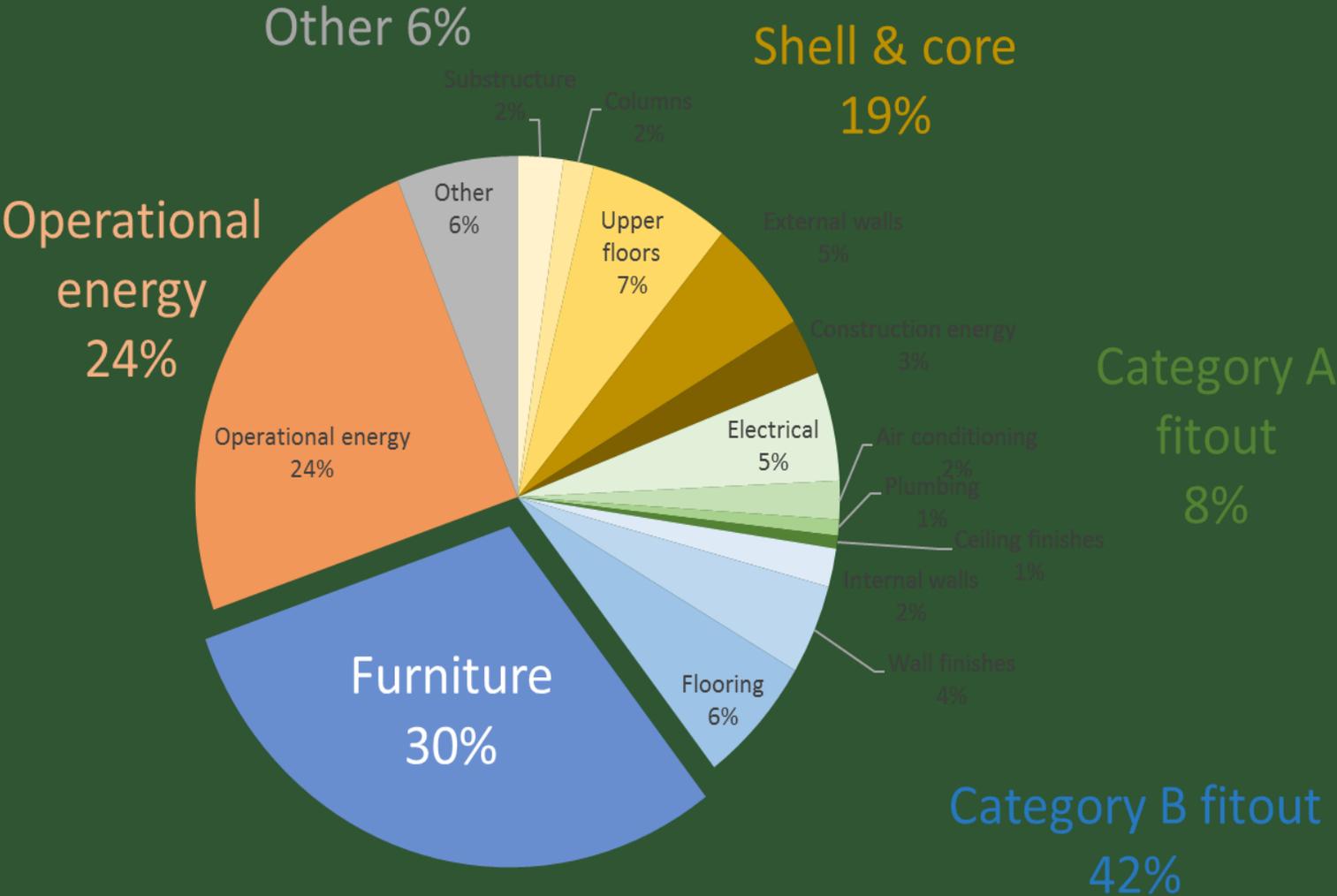
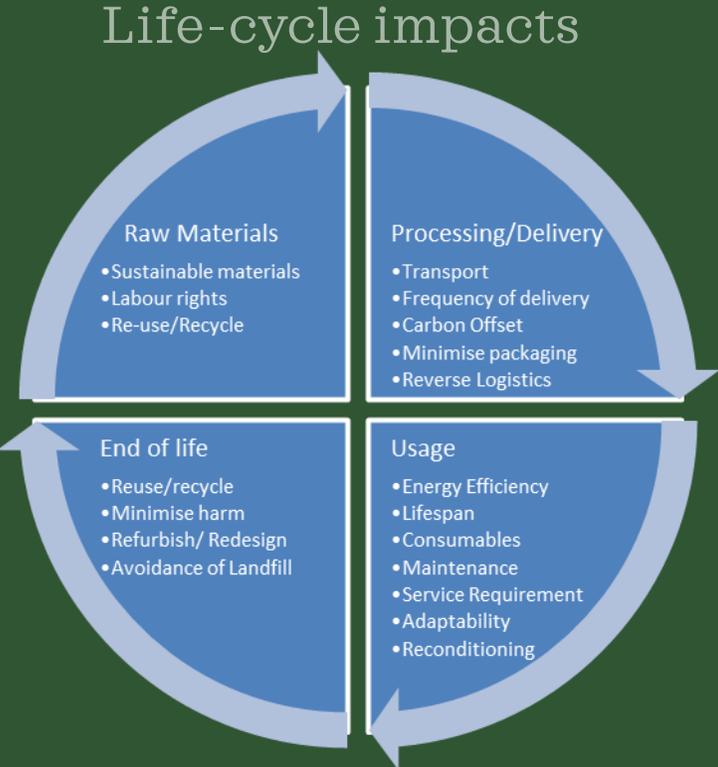


What will we cover?

- Assessing Impact Areas
- Circular Procurement projects – think big, start small
- Embedding circular Procurement in business as usual
- Endless Opportunities
- Q&A



GREENHOUSE GAS EMISSIONS OVER THE LIFETIME OF A COMMERCIAL BUILDING



Source: Treloar, G.I. Et al, 1999, *Embodied energy analysis of fixtures, fittings and furniture in office buildings*, Facilities, Volume 17, Number 11, pp. 403-409 (Accessed on 14 June 2019 at https://www.academla.edu/18481731/Embodied_energy_analysis_of_fixtures_fittings_and_furniture_in_office_buildings)

REUSING AND REFURBISHING FURNITURE IN A NEW OFFICE

Public Health Wales (PHW) National Health Service (NHS) Trust, Wales

- Relocation to new 4,700m² open plan office in Cardiff bay in 2016
- **Procurement objectives:**
 - reuse as much of the existing items as possible. This included repairing and refurbishing existing items where necessary and adding new elements as required by the design
 - Encourage participation by social enterprises
 - outcomes-based approach
- **Design Specifications:**
 - meet collaborative workspace requirements.
 - Re-use as much of the existing furniture as possible and augment this with pre-owned items, with new furniture being the least favoured option.
- **Outcome**
 - Out of the 2,563 items used in the new office:
 - • 45% of items were re-used
 - • 49% of items were remanufactured
 - • Only 6% of items were sourced from new stock
 - In total, around 41 tonnes of waste were diverted from landfill, and the project saved around 134 tonnes of CO₂e (carbon dioxide equivalents) based on the:
 - • Re-use of 729 office/meeting room desks (saving 50.04 tonnes of CO₂e)
 - • Re-use of 979 office/meeting room chairs (saving 57.70 tonnes of CO₂e)
 - • Re-use of 522 office pedestals (saving 20.67 tonnes of CO₂e)
 - • 670sqm of re-used carpet tiles (saving 5.7 tonnes of CO₂e)



Case Study

https://ec.europa.eu/environment/gpp/pdf/news_alert/Issue77_Case_Study_152_Wales.pdf

YOU DON'T ALWAYS HAVE TO THINK **BIG**

FFE1011 AP – SUPPLY, DELIVERY & INSTALLATION OF FURNITURE

Recycle

Abertay University

- furniture gathered over 15 years recycled within the supply chain.
- **6,795 kg** of furniture was diverted from landfill
- **7,150 kg/CO2e** saved

University of Edinburgh

- 275 student task chairs
- **> 11,000 kg/CO2e** saved

Edinburgh College

- 587 chairs & 178 Desks
- **>30,000 Kg / Co2e** saved

Re-use

Donation of exam furniture used for Covid testing and vaccination centres

> 26,000 kg/CO2e saved

Refurbish

Edinburgh College

250 chairs refurbished. Saved £20K and **10,000 Kg/ Co2e**

University of Strathclyde

240 chairs refurbished. Saved £10K and **9,000 Kg of Co2e**

University of Glasgow

60 conference chairs refurbished. Saved £4K and **2,400 Kg of Co2e**

It's not added on, it's built in

- Level of recycled components stated for each core product item
- Contractors are encouraged to implement circular economy principles throughout the delivery of the Framework Agreement
- Contractors are challenged to reuse and recycle redundant furniture –take-back schemes and recycling services available for all lots
- Refurbishment/Re-modelling and Remanufacturing services available for all lots

The next step....

Sustainable Furniture Framework FFE2008 NE

- Framework commenced 14th Feb 2022 and runs for two years with option to extend
- Three main lots:
 - Lot 1 - Circular Economy Considerations
 - Lot 2 - Supply and Installation
 - Lot 3 - Specialist
- Circular Economy Considerations sub lots
 - 1a Circular Economy Considerations - Refurbishment and Repair
 - 8 regional lots, offering : take-back, refurbish, refinish, reupholster, repair, reuse, repurpose, recycle.
 - 1b Circular Economy Considerations - Sustainable Furniture Design for Projects
 - Provide interior design and furniture layout service Supply furniture (prioritise customer's existing stock plus that is available for refurbishment, reuse, repair, repurposing, reinstalling; then supply from someone else's surplus products; only then supply virgin product). take-back surplus product for repair, reuse, repurpose or recycle. Install furniture to project.
 - 1c Circular Economy Considerations - e-Marketplace
 - Dedicated consortia e-Marketplace for refurbished furniture which includes distribution logistics utilizing the contractor's own e-Marketplace solution
 - 1d Circular Economy Considerations - Furniture as a Service (FaaS)
 - Short- and long-term leasing



<p>1a Circular Economy Considerations - Refurbishment and Repair</p> <p>1 Workspace Ltd</p> <p>2 Crown Workspace</p> <p>3 Right Green Recycle</p> <p>4 Rype Office Ltd / John Pulsford Associates Limited*</p> <p>* Appointment varies by lot</p>	<p>1b Circular Economy Considerations - Sustainable Furniture Design for Projects</p> <p>1 Workspace Ltd</p> <p>2 Rype Office Ltd</p> <p>3 Crown Workspace</p> <p>4 Right Green Recycle</p> <p>5 Over2Hills</p>
<p>1c Circular Economy Considerations - e-Marketplace</p> <p>1 Workspace Ltd</p> <p>2 Crown Workspace</p>	<p>1d Circular Economy Considerations - Furniture as a Service (FaaS)</p> <p>1 Workspace Ltd</p> <p>2 Crown Workspace</p> <p>3 Right Green Recycle</p> <p>4 Over2Hills</p>

FFE1008 AP – SUPPLY, DELIVERY AND FITTING OF FLOOR COVERINGS

Circular economy options include

- Level of recycled components against each product of the price list – product information includes details of the materials used, the level of recycled content/materials used in product, the level of product that is recyclable, as well as the estimated lifespan of the flooring product.
- Take-back policy for redundant carpets, options include:
 - Repurposing – Cleaning and reuse of used carpets
 - Donations to Charities & the social sector
 - Recycling into new floorcovering products, plastic composite products & construction materials
 - Energy & Material recovery through certified cement industry and refuse derived fuel reprocessing centres
- Regional lots for refurbishment and repair services



ENDLESS OPPORTUNITIES

EFM1031 AP - Trade Materials (SXL 0717)

- The Framework offers the ability to buy recycled paint and to recycle paint and paint cans.
- Paint disposal schemes available for most Contractor



JAN1012 AP - PPE, Work & Sportswear

- Reusable and machine washable masks
- Level of recycled components stated for each core product item
- Items marked as recyclable
- Contractors are encouraged to implement circular economy principles throughout the delivery of the Framework Agreement
- Contractors offer a take back and recycling service
 - Donate returned jackets clothing, and boots / shoes to homeless shelters and / or local clothing charitable organisations.
 - Donate returned / out of date Hard Hats to local charities to turn into hanging baskets.



EFM1042 AP - Road Surfacing Services

- Ability to specify use of recycled products
- Dundee & Angus College
 - Carpark and main entrance route
 - MacRebur product using hard to recycle plastics
 - Offers 30 year guarantee
 - Saved approx. 1,600 Kg / CO2e compared to traditional asphalt material



EFM1027 AP - Waste Management Services

- Specialist lots for Food waste & redundant IT & Electronics products

JAN1007 AP - Cleaning materials & Chemicals

- Take back collection and re-use service for 5 litre and larger containers - closed loop recycling

EFM1036 AP - Sustainable Timber

- Take back service for re-use and recycling of redundant timber products and end cuts

Q & A SESSION